



VOLUME I, ISSUE I

SUMMER 2007

C2C News

Welcome to the first edition of the C2C News! The goal is to keep our customers, partners, and friends informed about what is going on at HAL, Inc.

This newsletter will be published on a quarterly basis and we would like your feedback.

Please email feedback to c2cnews@hal-inc.com

New C2C functionality released

In addition to introducing a new marketing program, logos, and web site, our development team has been hard at work making C2C even better.

Here are a few of the new features along with a quick overview of each:

Export License Management- You can track and manage your export licenses at the line

item level.

RF Pull to Pack- Your users can use handheld scanners to pull material from inventory then scan it for overpacking

RF Add boxes to Delivery Ticket- Add boxes to a delivery ticket using a RF handheld

Forwarder Reference/ Delivery Ticket- We added "booking #" and "Port of Loading"

Forwarding Module- In addition to being able to print lot labels from the forwarding module, these new reports have been added:

Bill of Lading

IAC Certificate

Caricom Invoice

If you have any questions about these new features, contact us at: support@hal-inc.com

More companies going to C2C

We are very please to announce that several companies have recently made the decision to move to C2C as their project logistics platform of choice.

This is great news for all of us, seeing that more companies on C2C means a better product for all our customers.

While some of the companies previously used our MEPAW system, a number of companies have chosen C2C as a replacement for either another WMS or had no current system. One of the new customers, **AIT Worldwide**, had this to say: "We see C2C as a must have system in the project logistics business".

We couldn't agree more!

Here are some of our new C2C customers:

AIT Worldwide Logistics

Transaction Packing

Transoceanic (Agility)

Lynden International

In this issue:

- *New functionality in C2C*
- *New C2C customers*
- *New executives come aboard*
- *C2C tips and tricks*
- *1st HAL User conference*
- *New hosted solution*

New members of the team

HAL, Inc is happy to have two new members of the executive team to help lead us into the future. Chuck Hanebuth is our new Chief Executive Officer. Most recently he was with SunGard, where he headed a major software division. He is a

graduate of Texas A&M and lives in Kingwood with his wife and 2 children.

Bill North joins us as Vice President of Sales. He comes to us from Information Builders, a business intelligence software

firm. He graduated from The University of Houston and resides in Pearland, TX with his wife and 2 children.

Welcome aboard Chuck and Bill!



C2C Tips and Tricks

In each Newsletter, we're going to share some tips and tricks that you will be able to use in C2C. If you have any tips or tricks you would like to share, please email c2cnews@hal-inc.com.

To Retrieve a receiving, the user can enter in 0 (zero's) in place of the package number which will then return all of the receiving packages for that receiving

Thanks to Caitlin Parkin for the submission!

C2C to be used at Univ. of Houston

Beginning this fall, students at the Department of Information and Logistics Technology program at the University of Houston will be using C2C to assist in tracking virtual material as it moves through the global supply chain.

C2C will be used at the new Logistics Laboratory inside the Center for Logistics and Transportation Policy. Each semester 30-40 students will utilize the software to manage virtual projects from procurement to delivery.

More details will be coming in future newsletters. For more information on the ILT program, go to http://www.tech.uh.edu/Programs/Logistics_Technology/



A visitor stops by our booth at the Breakbulk Europe conference in Antwerp. The show was a great success in introducing C2C to the European market.

New Hosted Solution available

Are you looking to bring in C2C, but don't have a large I.T. department? We just might have what you're looking for.

We've recently released our newest product, *C2C Online*. *C2C Online* is the same industry leading system you can install on your servers, but we've also made it available over the internet. The software and hardware are hosted at a secured third party data center and managed by us. That means there are no servers for you to install or software to upgrade and manage.

Whether you're a current MEPAW customer or don't have any of our systems yet, *C2C Online* gives you a valuable option that gives you the functionality and ease of use you need along with fewer technical pieces to manage.

In addition, *C2C Online* is licensed on a monthly subscription basis. That means there are no large license fees to pay upfront and you can add users as your business grows.

For more information contact:
sales@hal-inc.com

Breakbulk
Transportation Conference
& Exhibition

If you're going to be at the Breakbulk conference in New Orleans, stop by booth # 412 and say hello!

1st Annual HAL User Conference

Mark your calendars!

The first annual HAL user conference is coming on October 3rd. At the conference, you can expect to hear from HAL about company updates, our development strategy, new C2C features, and C2C tips and tricks. We will have one track for C2C users and another for MEPAW users, so there will be great content for all our customers.

It will also be a great opportunity to network with other C2C users. And the best news is that

there is no cost, so we hope all of our customers can be there!

We're looking for customers to share their C2C experiences with the rest of us, so please if you have any questions or suggestions, please send an email to: userconference@hal-inc.com

Date: October 3, 2007

Place: Marriott Hotel Greenspoint

Time: 8 AM-4 PM

PAGE 2